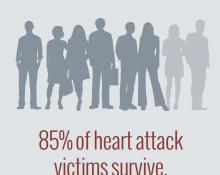


The benefits of good hard work."





Healthline Networks, Inc., Rachael Maier, Heart Disease Statistics, 2014, HealthLine.com



Specified Disease Insurance

You can't predict an illness, but you can be prepared

No matter where you are in life, you never know when you or a loved one could have a sudden illness. Fortunately, medical advancements and early detection are helping many people survive specified diseases.

These technologies and tests can lead to increased medical expenses. With health insurance only covering some of these costs, an unexpected illness could make it difficult for you to pay your regular monthly bills, such as housing, utilities and child care.

Specified disease insurance from Paul Revere helps supplement your major medical coverage by providing a lump-sum benefit that you can use to pay the direct and indirect costs related to a covered specified disease.

One family's journey

Everything was going great for John. To celebrate his promotion and 45th birthday, he went to dinner with his family. After returning home from the restaurant, John had a heart attack. Fortunately, he survived and had specified disease insurance to help with the bills while he recovered.



John's specified disease insurance helped him pay for the hospital bills that his medical insurance didn't cover.



After recovering, John's cardiologist recommended that he exercise regularly, so John used part of his benefit to pay for a gym membership.



REST & RELAXATION

With stress likely factoring into John's heart attack, he used part of his benefit to take a vacation, where he took the time to decompress.

For illustrative purposes only



How it works

Specified disease insurance provides a lump-sum benefit that you can use to help pay for:

- Missed wages, bills and recovery expenses
- Lifestyle changes that may lead to better health, such as gym memberships and smoking cessation programs
- Expenses related to additional medical procedures, such as angioplasty and pacemaker implantation
- Any other expenses that you choose

The average cost per patient for the first 90 days after a stroke is \$15,000.

As cited by the National Institute of Neurological Disorders and Stroke, Questions and Answers About Stroke (2016). Specified disease insurance can help with expenses from a major health event.



To help make sure his heart stays healthy, John uses his annual health screening benefit to pay for his yearly stress test.



Covered specified diseases include:

- Heart attack
- Stroke
- End-stage renal (kidney) failure
- Major organ failure
- Coronary artery disease

Additional covered conditions may include:

- Cancer
- Carcinoma in situ

Please refer to the individual policy or the group certificate, as applicable, for complete definitions of covered conditions.



Every 10 minutes, someone is added to the organ donation waiting list.

U.S. Department of Health and Human Services, *Organ Donation Statistics*, http://www.organdonor.gov/statistics-stories/statistics.html#morestats (n.d., accessed Sept. 26, 2016)

Meet with a benefits counselor

By attending a 1-to-1 counseling session with a Paul Revere benefits counselor, you can learn more about specified disease insurance and how it can help protect your family's way of life. Your benefits counselor can also review the rest of your insurance coverage and help you determine where you may need additional financial protection. **Colonial** Voluntary Benefits²⁷ The benefits of good hard work.⁸

Colonial-PaulRevere.com

Additional coverage options

Talk with your benefits counselor to find out which of these benefits may be included in your coverage.

- Health screening benefit You or a covered family member may receive a benefit for certain health screening tests, such as a fasting blood glucose test, chest X-ray, or PSA (blood test for prostate cancer).
- Subsequent diagnosis benefit You may receive additional lump-sum benefits if diagnosed with a covered specified disease more than one time.
- Cancer vaccine benefit You may receive a benefit if a covered person incurs a charge for any FDA-approved cancer vaccine.

Talk with your Paul Revere benefits counselor to learn more about specified disease insurance.

SPECIFIED DISEASE COVERAGE PROVIDES LIMITED BENEFITS.

The Group and Individual Specified Disease policies provide limited benefit health insurance only. They do NOT provide basic hospital, basic medical or major medical insurance as defined by the New York State Department of Financial Services.

The expected benefit ratio for the Individual Specified Disease policy is 60%. This ratio is the portion of future premiums which the company expects to return as benefits when averaged over all people with this policy.

For cost and complete details of the coverage, see your Paul Revere benefits counselor. Coverage may vary by state and may not be available in all states. Coverage has exclusions and limitations that may affect benefits payable.

Insureds in NY must be covered by comprehensive health insurance before applying for this coverage.

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